

**SISC III  
HEALTH BENEFITS PROGRAM  
BOARD OF DIRECTORS MEETING  
MARCH 28, 2007 - 1:00 P.M.**

**A G E N D A**

**I. CONSENT CALENDAR**

|    |                                                                                           |        |                                                  |
|----|-------------------------------------------------------------------------------------------|--------|--------------------------------------------------|
| A. | Approval of Minutes for February 2007 Board of Directors Meeting                          |        | Russell Bigler                                   |
| B. | Report of Activity for the Month of February 2007 and ratification of payment as follows: |        | Russell Bigler                                   |
|    | DELTA DENTAL<br>SISC ASO                                                                  | Claims | \$ 4,822,769.62<br>316,585.96                    |
|    | DENTAL COALITION<br>DENTAL COALITION ASO                                                  | Claims | 1,018,137.78<br>67,254.79                        |
|    | DELTACARE/PMI PREMIUM<br>TOTAL                                                            |        | <u>3,174.40</u><br>\$6,227,922.55                |
|    | VISION SERVICE<br>ASO                                                                     | Claims | \$ 866,262.27<br>84,948.72                       |
|    | MES CLAIMS<br>ASO<br>TOTAL                                                                |        | \$ 29,045.01<br><u>4,361.30</u><br>\$ 984,617.30 |
|    | PACIFICARE/BEHAV HEALTH                                                                   |        | \$ 429,421.04                                    |
|    | CIGNA BEHAV. HEALTH (MCC SELECT)                                                          |        | \$ 18,327.56                                     |
|    | SECURE HORIZONS PREM (PACIFICARE)                                                         |        | \$ 0.00                                          |
|    | SENIOR ADVANTAGE PREM (KAISER)                                                            |        | \$ 19,416.00                                     |
|    | SENIORITY PLUS PREM (HEALTHNET)                                                           |        | \$ 74,111.00                                     |
|    | BLUE SHIELD HMO PREMIUM                                                                   |        | \$ 1,798,819.33                                  |
|    | BLUE SHIELD FULLY INSURED PPO                                                             |        | \$ 94,310.42                                     |
|    | HEALTH NET PREMIUM                                                                        |        | \$ 856,618.19                                    |
|    | CALIFORNIA CARE PREMIUM                                                                   |        | \$ 826,718.83                                    |
|    | KAISER PREMIUM                                                                            |        | \$ 2,366,282.78                                  |
|    | PACIFIC CARE PREMIUM                                                                      |        | \$ 25,753.35                                     |
|    | PACIFIC UNIION DENTAL PREMIUM                                                             |        | \$ 1,983.78                                      |
|    | UNITED HEALTHCARE (LIFE INSURANCE)                                                        |        | \$ 132,406.47                                    |
|    | NAT'L BENEFIT RESOURCES (Stop Loss)                                                       |        | \$ 81,346.59                                     |
|    | BLUE CROSS HEALTH CLAIMS                                                                  |        | \$ 30,117,781.97                                 |
|    | BLUE SHIELD HEALTH CLAIMS                                                                 |        | \$ 2,424,504.62                                  |
|    | BEHAVIORAL HEALTH CLAIMS                                                                  |        | \$ 191,350.06                                    |
|    | ITS CLAIMS                                                                                |        | \$ 670,216.32                                    |
|    | COMPANION CARE CLAIMS                                                                     |        | \$ 136,214.91                                    |
|    | TOTAL BLUE CROSS AND BLUE SHIELD CLAIMS                                                   |        | \$ 33,540,067.88                                 |

**SISC III BOARD MEETING AGENDA  
WEDNESDAY, MARCH 28, 2007  
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|                                         |                 |                            |
|-----------------------------------------|-----------------|----------------------------|
| BLUE CROSS NETWORK ASO                  | \$ 1,026,024.32 |                            |
| FOUNDATION ADJUDICATION ASO             | \$ 516,178.15   |                            |
| BLUE SHIELD ASO                         | \$ 108,021.76   |                            |
| BEHAVIORAL HEALTH ASO                   | \$ 140,011.46   |                            |
| ITS ASO                                 | \$ 57,117.53    |                            |
| COMPANION CARE ASO                      | \$ 28,372.46    |                            |
| TOTAL BLUE CROSS AND BLUE SHIELD ADMIN. |                 | <u>\$ 1,875,725.68</u>     |
| <br>TOTAL BLUE CROSS AND BLUE SHIELD    |                 | <br>\$35,415,793.56        |
| <br>MERCK CLAIMS                        | \$ 9,165,070.03 |                            |
| ASO-COPAY                               | 279,028.17      |                            |
| CLAIMS - DISCOUNT CARD                  | 78,793.55       |                            |
| ASO - DISCOUNT CARD                     | 3,095.38        |                            |
| CLAIMS – MEDICARE PART D                | 288,102.48      |                            |
| ASO – MEDICARE PART D                   | 7,710.29        |                            |
| AHC CLAIMS (JAN 16-31 AND FEB)          | 2,722,127.95    |                            |
| AHC – ASO (JAN 16-31 AND FEB)           | 146,882.50      |                            |
| <br>TOTAL RX CLAIMS                     |                 | <br><u>\$12,690,810.35</u> |
| <br>TOTAL BC, BSC AND RX                |                 | <br>\$48,106,603.91        |

**II. PUBLIC COMMENT**

**III. ACTION ITEMS**

- |                                                                                      |                |
|--------------------------------------------------------------------------------------|----------------|
| A. Financial Report - Financial Statements For Prior Month Presented For Approval    | Cindy Sproles  |
| B. Request Approval of the 2007-2008 Dental Premiums                                 | John Stenerson |
| C. Request Approval of the 2007-2008 Vision Premiums                                 | John Stenerson |
| D. Request Approval of the 2007-2008 Behavioral Health Premiums                      | John Stenerson |
| E. Request Approval of the 2007-2008 Prescription Drug Card Premiums                 | John Stenerson |
| F. Request Approval of the 2007-2008 SISC/PPO Premiums                               | John Stenerson |
| G. Request Approval for the Santa Cruz City School District to join the SISC III JPA | Russell Bigler |

**IV. DISCUSSION AND INFORMATION ITEMS**

- |                                                                                                           |                                                                         |
|-----------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|
| A. Show the Monthly SISC PPO Claims History Through February 2007                                         | John Stenerson                                                          |
| B. Show the Board the Calendar Showing Presentations on Plans, Rates, etc., For the 2007-2008 Fiscal Year | Russ Bigler                                                             |
| C. Discuss the May Board Meeting/Workshops                                                                | Russ Bigler                                                             |
| D. Comments from the Board of Directors Will Be Heard                                                     |                                                                         |
| E. Adjournment                                                                                            |                                                                         |
| F. Next Meeting:                                                                                          | Wednesday, April 18, 2007<br>1:00 p.m.<br>SISC Board Room – City Centre |

# SISC III

## HEALTH BENEFITS TERMINOLOGY

**Adjudication:** Determination of the amount of payment for a claim.

**Administrative Services Only (ASO):** An arrangement under which an insurance carrier or an independent organization will, for a fee, handle the administration of claims, benefits and other administrative functions for a self-insured group but does not assume any financial risk for the payment of benefits.

**Balance bill:** Refers to the leftover sum that a provider bills to the patient after insurance has only partially paid the charge that was initially billed.

**Calendar Year Deductible:** The dollar amount for covered services that must be paid during the calendar year (January 1 – December 31) by members before any benefits are paid by the Plan.

**Centers of Expertise (COE) Network:** The network of health care providers that have entered into contracts with the carrier and/or one or more of its affiliates. These providers have agreed to participate in a transplant program or other designated specialty program that is/are to be based upon the member's benefit agreements.

**Coinsurance:** An arrangement under which the member pays a fixed percentage of the cost of medical care after the deductible has been paid. For example, an insurance plan might pay 80% of the allowable charge, with the member responsible for the remaining 20%, which is then referred to as the coinsurance amount.

**Coinsurance Maximum:** The total amount of coinsurance that an individual pays each year before the carrier pays 100% of allowable charges for covered services. Coinsurance amounts differ with each contract.

**Coordination of Benefits:** The anti-duplication provision to limit benefits for multiple group health insurance in a particular case to 100% of the covered charges and to designate the order in which the multiple carriers are to pay benefits. Under a COB provision, one Plan is determined to be primary and its benefits are applied to the claim. The unpaid balance is usually paid by the secondary Plan to the limit of its liability.

**Co-Payment:** The fixed dollar amount a patient pays for a medical service.

**Deductible:** An amount the covered person must pay before payments for covered services begin. The deductible is usually a fixed amount. For example, an insurance plan might require the insured to pay the first \$250 of covered expense during a calendar year.

**Dependent:** Person, (spouse or child), other than the subscriber who is covered under the subscriber's benefit certificate.

**Employee Assistance Program (EAP):** A worksite-based program that is designed to assist in the identification and resolution of productivity problems associated with personal concerns of employees. The program provides employees and their dependents with access to confidential, short-term counseling by qualified practitioners, in person or over the phone.

**Explanation of Benefits (EOB):** A form sent to the covered person after a claim for payment has been processed by the carrier that explains the action taken on that claim. This explanation might include the amount that will be paid, the benefits available, reasons for denying payment, or the claims appeal process.

**Flexible Spending Account:** Accounts that let workers set aside pre-tax money from their paycheck toward premiums or costs not covered by their health plan, such as co-payments. All the money must be used within the plan year or it is lost.

**Health Assessment** – More companies are asking workers to fill out such assessments, which give health improvement tips. Companies can give workers financial incentives to do so.

**Health Insurance Portability and Accountability Act (HIPAA):** A federal health benefits law passed in 1996, effective July 1, 1997, which among other things, restricts pre-existing condition exclusion periods to ensure portability of health-care coverage between plans, group and individual; requires guaranteed issue and renewal of insurance coverage; prohibits plans from charging individuals higher premiums, co-payments, and/or deductibles based on health status.

**Health Maintenance Organization (HMO):** An organization that provides a wide range of comprehensive health care services for a specified group at a fixed periodic payment; a prepaid health care plan under which people may enroll by paying a set annual fee. Members then receive all the medical services they need through a group of contracting doctors and hospitals, often with no additional copayments or fees. Members are generally limited to using providers designated by the HMO.

**Health Savings Account** – The accounts are paired with a high deductible. Employees can fund these accounts, tax-free, to help offset the deductible. Employers can also fund such plans. Money not used within the plan year is rolled over to the next year.

**ID Card/Identification Card:** A card issued by a carrier to a covered person, which allows the individual to identify himself or his covered dependents to a provider for health care services. The card is subsequently used by the provider to determine benefit levels and to prepare billing statement.

**IBNR:** An acronym for "incurred but not reported". This is an accounting estimate used by health plans to accrue for care that was provided "incurred" in one accounting period, but not paid or "reported" until another accounting period.

**In-Network:** Refers to the use of providers who participate in the carrier's provider network. Many benefit plans encourage covered persons to use participating (in-network) providers to reduce the individual's out of pocket expense.

**Lifetime Maximum:** Maximum amount the plan will pay toward a member's coverage in a lifetime.

**Medigap:** A private insurance policy purchased by many of the elderly to pay for expenses not covered by Medicare.

**Negotiated Rate:** The amount participating providers agree to accept as payment in full for covered services. It is usually lower than their normal charge. Negotiated rates are determined by Participating Provider Agreements.

**Open Enrollment:** For employers with a dual or multiple choice of health plans, the annual time period in which employees can select among the plans offered.

**Out-Of-Network:** The use of health care providers who have not contracted with the carrier to provide services. HMO members are generally not reimbursed if they go out-of-network except in emergency situations. Covered persons of preferred provider organizations and HMOs with point-of-service options may go out-of-network, but must pay additional costs including deductibles and co-insurance.

**Participating Provider:** A physician, hospital, pharmacy, laboratory or other appropriately licensed provider of health care services or supplies, that has entered into an agreement with a managed care entity to provide such services or supplies to a patient enrolled in a health benefit plan.

**Pre-Authorization:** A procedure used to review and assess the medical necessity and appropriateness of elective hospital admissions and non-emergency outpatient services before the services are provided.

**Preferred Provider Organization (PPO):** A type of managed care organization that has a panel of preferred providers who are paid according to a discounted fee schedule. The enrollees do have the option to go to out-of-network providers at a higher level of cost sharing.

**Reasonable and Customary:** The amount customarily charged for the service by other physicians in the area (often defined as a specific percentile of all charges in the community) and the reasonable cost of services for a given patient after medical review of the case. Also known as Usual and Customary (U&C) or Customary and Reasonable (C&R).

**Skilled Nursing Facility:** An institution (or a distinct part of an institution) that is primarily engaged in providing skilled nursing care and related services for patients who require medical care, nursing care or rehabilitation services.

**Subscriber:** The individual in whose name a contract is issued or the employee covered under an employer's group health contract.

## **SISC III INFORMATION ITEMS**

- A. Monthly SISC PPO Claims History Through February 2007.** The SISC PPO claims history through February 2007 will be shown at the meeting.
- B. Show the Board the Calendar Showing Presentations on Plans, Rates, etc., for the 2007-2008 Fiscal Year.** See attached calendar. A flyer will go to each district.
- C. Discuss the May Board Meeting Workshop.** The SISC Annual Coastal Board Meeting has been scheduled for May 17 and 18, 2007, at Mandalay Beach Resort Embassy Suites in Oxnard, California. The schedule of events is as follows:
- |                        |                |                          |
|------------------------|----------------|--------------------------|
| Thursday, May 17, 2007 | 1:30 p.m.      | SISC I Board Meeting     |
|                        | 2:30 p.m.      | SISC II Board Meeting    |
|                        | 3:30 p.m.      | SISC III Board Meeting   |
|                        | 5:00-6:30 p.m. | Reception and Networking |
| Friday, May 18, 2007   | 7:00-8:00 a.m. | Breakfast                |
|                        | 8:00 a.m.      | Program                  |
- D. Comments from the Board of Directors Will Be Heard** Comments from members of the Board will be heard at this time.



February 28, 2007

TO: Superintendents of SISC III Member Districts

FROM: John Stenerson, Deputy Executive Officer  
Health Benefits

SUBJECT: Notice of Plans and Premiums Workshops for 2007

The following workshops have been scheduled to review the rates, plan options and changes with SISC for the coming year. These workshops represent an excellent opportunity for Superintendents, Chief Business Officials, Human Resources Directors, insurance contacts and bargaining representatives to learn about the plans and programs available through SISC.

**It is not necessary to have a reservation in order to attend one of our workshops.**

|                 |                                  |                                                                                                 |
|-----------------|----------------------------------|-------------------------------------------------------------------------------------------------|
| LAKE ELSINORE   | Thursday, April 26<br>10:30 A.M. | Lake Elsinore/Old Board Room<br>545 Chaney Street                                               |
| MERCED          | Monday, April 30<br>10:00 A.M.   | Merced COE<br>Clark/Newbold Room<br>632 West 13 <sup>th</sup> Street                            |
| FRESNO          | Monday, April 30<br>2:30 P.M.    | Fresno COE<br>Conference Room 270<br>1111 Van Ness Avenue                                       |
| LANCASTER       | Tuesday, May 1<br>10:00 A.M.     | Antelope Valley U.H.S.D.<br>Conference Room on 2 <sup>nd</sup> Floor<br>44811 N. Sierra Highway |
| SAN BENITO      | Wednesday, May 2<br>1:00 P.M.    | Hollister School Dist<br>Enterprise Room<br>2690 Cienega Road, Hollister                        |
| SAN LUIS OBISPO | Thursday, May 3<br>10:00 A.M.    | San Luis Coastal U.S.D.<br>Conference Room J-2<br>1500 Lizzie Street                            |
| SANTA BARBARA   | Tuesday, May 8<br>10:00 A.M.     | Santa Barbara COE<br>Auditorium<br>4400 Cathedral Oaks                                          |
| BISHOP          | Wednesday, May 9<br>10:00 A.M.   | Mono Title Company<br>873 North Main St., Bishop<br>2 story building behind the Sizzler         |
| BAKERSFIELD     | Thursday, May 10<br>9:00 A.M.    | University Square<br>Conference Room US-2<br>2000 K Street                                      |
| LAKEPORT        | Monday, May 14<br>11:00 A.M.     | Lake COE<br>Kesey Room<br>1152 S. Main Street                                                   |

c: District Insurance Contact Personnel  
Bargaining Representatives  
Brokers